

He Wei 24, China

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Motivated and enthusiastic new graduate looking for development in logistics and supply chain management field. Worked full-time with focus in international trading in a large state-owned enterprise in China for more than one year. Strong skills in negotiation, decision making, and presentation. Proven ability to initiate appropriate action and carry out tasks in an efficient manner. Team player with effective interpersonal communication skills and positive attitude.



Experiences

C & D Logistics Group Co., LTD., Xiamen, China

Mar. 2007 — Jul. 2008

Sales (Jul. 2007 — Jul. 2008)

- Engaged in *Trading Department*; dealt with chemical, mineral and rubber products import and supporting logistics service sales. Completed individual annual sales **US\$400,000**.
- Lead contact in mineral products group with mine owners, ship owners and traders; developed good skills in negotiating, decision making and presentation.
- Developed and maintained the relationship with new customers; provided tailor-made supply chain and capital solutions.
- Coordinated the operations among different departments in supply chain operations.

Internship (Mar. — Jun. 2007)

Had an internship in *Freight Forwarding* and *Custom Clearance* departments; learned knowledge and regulations about international trading and supply chain operations.

China International Fair for Investment & Trade 2007, Xiamen, China

Sep. 2007

Coordinator

Arranged daily schedules for The Republic of Suriname ambassador and promoted two potential investments.

Student Union, Dalian Maritime University, Dalian, China

Sep. 2004 — Jul. 2005

Director of Sports

Successfully organized three Inter-college and inter-university basketball games (87 matches) and one university level campus singer contest.

Dalian Municipal Government, Dalian, China

Oct. 2004

Market Investigator

Advised potential improvement and new ideas on public transportation system in Dalian city.

Industry Projects

The Logistics Institute-Asia Pacific, Singapore

Jul. 2009—Present

Research Engineer

Working on the project of “Sustainable Supply Chain Management” funded by NOL Fellowship Program. Target to optimize network configuration by implementing software ILOG LogicNet Plus XE to reduce carbon footprints and operate more competitively and cost-effectively.

Walgreens, South Carolina, USA

Jan. — Apr. 2009

Leader of the simulation team; Achieved **12%** productivity improvement under computer-based simulation by implementing “Bucket Brigade” to the split-case picking lines at Walgreens distribution center.

MercaSID, Dominican Republic

Jan. — Apr. 2009

- Core member of the team; Developed forecasting methods with only **20%** covariance coefficient to match supply with demand for disposable diapers in the Dominican Republic;
- Suggested stocking strategies to mitigate the risk of over and out of stock.

Education

Georgia Institute of Technology, Atlanta, USA

Master in Industrial Engineering

Jul. 2009

National University of Singapore, Singapore

Master in Logistics & Supply Chain Management

Nov. 2009 (Expected)

Dalian Maritime University, Dalian, China

Bachelor in Logistics Engineering

Jul. 2007

Qualifications

- ***Certificate for Global Logistics School Program***
H. Milton Stewart School of Industrial and System Engineering
- ***Certificate for Supervisory Manager in Logistics (ILT Level 2)***
The Chartered Institute of Logistics and Transport, UK

Awards

- **Runner-up** in the *University Logistics Knowledge Contest*. ***Nov. 2004***
- **Outstanding Contribution Award** for successfully organizing “*YiFan Cup*” Basketball Games. ***Jun. 2005***